

GLOBAL CONCEPTS www.globalc.com

Great things happen in our Furniture!

O: 831.768.9000

C: 831.595.7233



We're excited to work with you and create chair-ished spaces.

Between Global Concepts and AIS, we are confident we can make your facility, your organization and your team look good and work even better. Global Concepts is a leading provider of the highest quality furniture at the lowest prices you can find, guaranteed. If our prices don't make you smile, our down-to-earth sense of humor will!



Lightning-fast lead times:

We manufacture and ship within 20 business days of receiving your order from Global Concepts. Nothing could be faster.

Safety stash:

Let's expect the unexpected. To anticipate issues, we'll provide an inventory of four workstations for you to use—on us. No one thinks ahead better than Global Concepts.

Price lockdown:

Knowing that great value and smart planning are important to you. We try our best to have hold current pricing as long as possible.

Lasting discount:

Our current discount is effective through installation. Think of it as a value proposition redefined by a contract and a handshake.

Expert oversight:

A Global Concepts field service engineer will be on site to oversee product installation at no added cost. After all, smooth installations are the beginning and not the end for clients. We'll help get you in and settled so you can focus on your business and not your furniture.

Post-occupancy double punch:

In partnership with AIS and in addition to standard post-installation punch lists, Global Concepts will provide an additional free 90-day post-occupancy punch list in which we determine move/occupancy process product adjustments.

Yearly spaces tune up:

For the first two years of occupancy, Global Concepts will assess any furniture items requiring adjustment. We'll review your interior spaces to ensure everything is operating as it should. From there, we'll offer recommendations and updates.

A Heartfelt Letter From The CEO of Global Concepts

You want to know a secret? At Global Concepts, we don't just sell furniture. After all, you could get that anywhere. But what you can't get anywhere is a space that's optimized to ensure the success of you and your team. And that's exactly what we are offering you.

Whether you want to rock and roll in a rocking chair or have a sit-com in our highest quality chairs, you're in the right place. We can even deliver and install furniture too, if you're willing to part with an arm and a leg. (Kidding of course.)

On a serious note, we're here to meet any of your furniture and design needs. Yes, we crack a few jokes here and there, but that's what makes our relationships with clients like you all the more special. The fact that Global Concepts has been in business for over 30 years is all the evidence we need to keep making our own way and never look back.

We hope you will join us as we persevere in building our legacy of spaces created to help people like you achieve great things.



Douglas MacIsaac Global Concepts Ltd doug@globalc.com 831-768-9000 ex103



DEPARTMENT OF THE NAVY OFFICE OF THE UNDER SECRETARY

OFFICE OF THE UNDER SECRETARY 1000 NAVY PENTAGON WASHINGTON, D.C. 20350-1000

> 1000 Ser FSSD/54 June 24, 2002

Affordable Interior Systems 4 Bonazzoli Avenue Hudson, MA 01749 Attn: Mr. Ben Maxwell

SubJ: LETTER OF APPRECIATION

Dear Mr. Maxwell:

We extend our appreciation to Affordable Interior Systems (AIS) for outstanding service to the U. S. Navy in providing systems furniture and related services in our recovery from the attack on the Pentagon on September 11, 2001.

AIS supplied the systems furniture for a number of Navy and Marine Corps units at the Pentagon. Furniture and space planning requirements were borne out of emergency circumstances necessitating quick response. AIS performed exceptionally in all aspects of the work - planning, customer liaison, design, equipment delivery/material handling coordination, installation and post installation adjustments.

Spaces for displaced military were outfitted quickly and efficiently. The success of this effort was largely due to the dedication, skill and resourcefulness of your agents, Joe Combs and Roger Valentine and their staff at JMC. They earned our highest respect and have gone the extra mile to see that the Navy's requirements were met on time. They were particularly helpful in accomplishing computer based (CAD) layouts quickly, usually in a matter of hours.

We note that your company responded well to your agent requests for quick shipment on a number of occasions facilitating an aggressive move-in schedule. The quality of the modular furniture is very good and appears to be competitively priced. We are most pleased with the end result - Sailors and Marines back to work in spaces properly outfitted with the requisite equipment. Please pass on our thanks to your professional staff at AIS and JMC. Well done!

D. C. BLACK

Commander, U. S. Navy Deputy Director, FSSD, AAUSN To the left you can see a letter written to AIS from the Pentagon.

Below you can see some of the clients that have worked with Global Concepts over the years.

NBC Sports

County of Santa Cruz

Presidio of Monterey

Food Bank Monterey County

Naval Postgraduate School

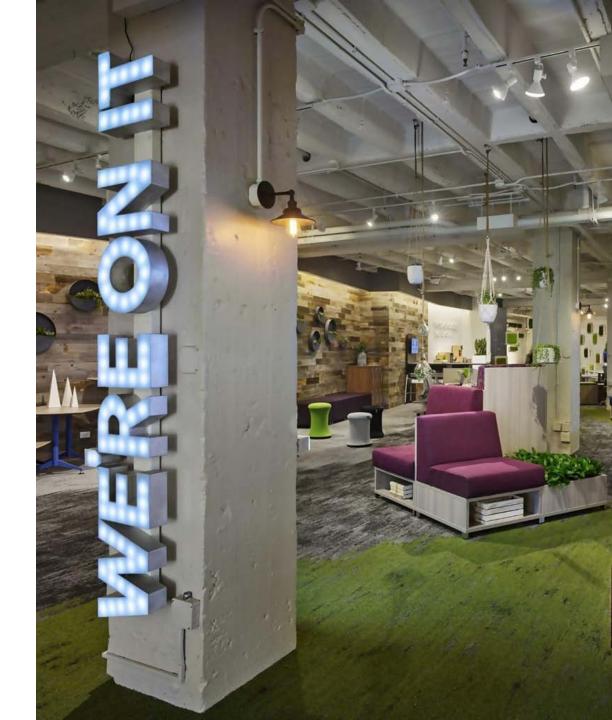
Ocean Mist Farms

Central Cal Alliance for Health

Carmel Police Dept.

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Global Concepts and AIS work closely together to create inspired, well-designed spaces.

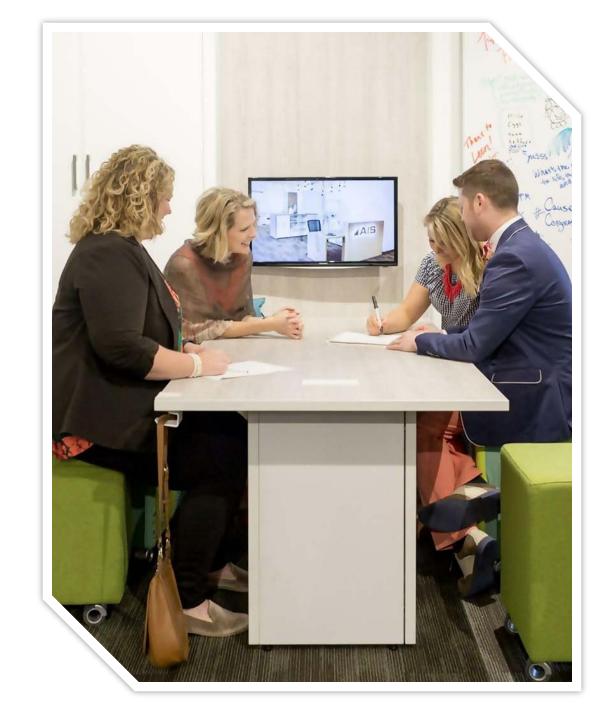
How can you be sure you're in the right hands? Our experienced team utilizes the industry's most advanced tools and software. We also believe listening to our clients is key to a project's success. Our team of designers, space planners, project managers and project coordinators make a point of understanding your needs and keeping you informed, from concept to install. In the end, the only surprise is how smoothly the process goes.

Our manufacturing processes and proactive services are among the best in the industry, which means little or no impact on the environment. And because timing and budget are important to you, our turnaround is efficient and our solutions are highly affordable.



Our Services Include:

- Design and Planning
- Delivery and Installation
- Project Management
- Reconfiguration Services
- Furniture Maintenance
- Furniture Refurbishment
- Furniture Removal and Repurposing
- Inventory and Inventory Control
- Technology Support
- Storage



Clients





























































Products





Systems:

Divi®

Divi just might be the most cost-efficient monolithic and segmented panel system in the industry. It offers the flexibility of permanent monolithic, segmented, glass, and stack configurations. And whether you're constructing 60/120- or 45/135-degree environments, Divi's universal hinge connection system offers quick and easy installation. The system is sustainably designed for use and reconfiguration, while meeting strict indoor air quality standards.

Systems:

Matrix ™

Designed for open plan, private offices, reception areas, conference rooms, and anywhere else you can think of, Matrix configures to the needs of your workplace. With data and power available where you need it, the full frame and tile panel system makes it easy for workers to connect. Matrix is SCS Indoor Air Quality GOLD certified and designed for reuse. When coupled with Calibrate components and accessories, work areas become spaces for collaboration.





Benching Systems:

Oxygen™

Want your space to breathe? Oxygen provides a clean aesthetic and functional flexibility for those seeking a modern, open working environment. Whether planned for linear or 120 degree applications, you'll find its structural spine beam support makes room for routing and termination of data cables in addition to easy-to-find work surface outlets. Steel framework with telescoping rails supports work surfaces and storage elements while minimizing the number of parts required for adjustment. Visual screens and territorial dividers are available in glass, tackable fabric, whiteboard, or laminate. Innovative storage elements offer both privacy and utility.



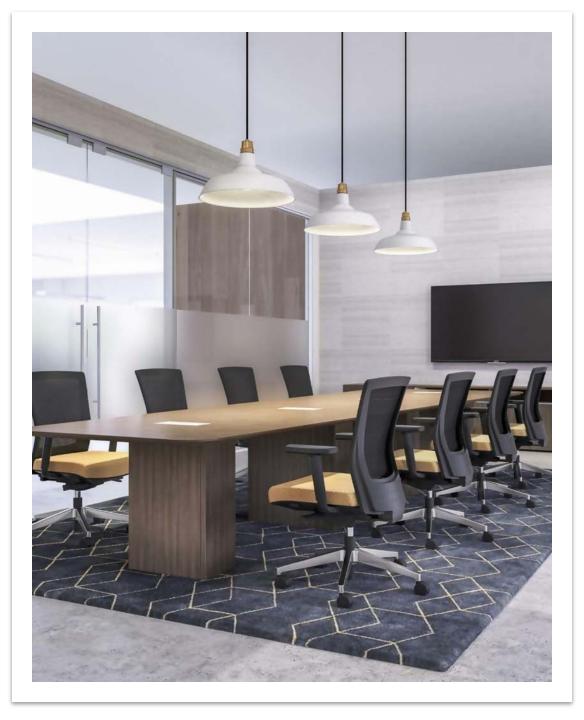


Height Adjustable Benching: Aloft®

Aloft offers open-plan office environments a unique height-adjustable benching solution that can be planned in linear or 120 degree applications with ease. It combines the functionality of a bench system with the health benefits of standing while working. Strong construction, clean lines, and flexible function make Aloft an easy choice for space planning or reconfiguring.







Tables & Conferencing:

Calibrate[®] Series

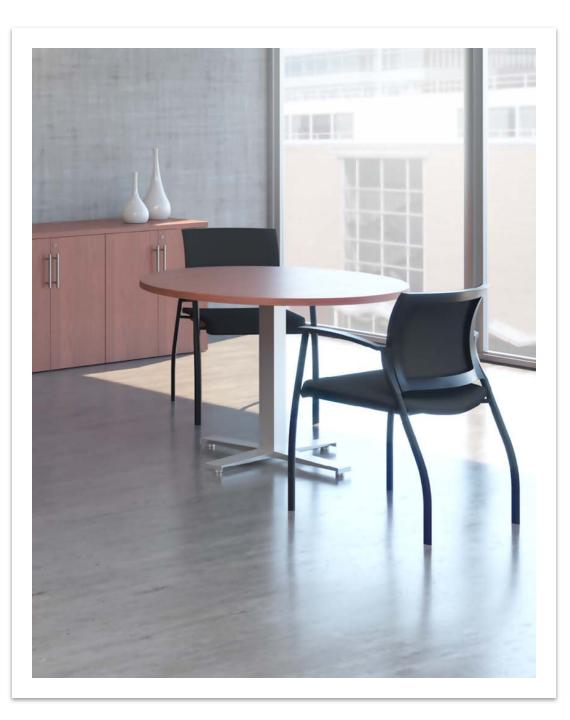
With a broad offering of collaborative solutions to choose from, the Calibrate Series is sure to support your meeting needs. From formal conferencing spaces to cafes to friendly gathering places, Global Concepts has solutions that can integrate throughout your facility.

Desking & Storage:

Calibrate® Series

Calibrate your space with this comprehensive line of laminated casegoods + storage designed to address your private office, and openplan needs. The system includes a variety desk options and extensive storage solutions. With credenzas, bookcases, overheads, wardrobes and more, blending the Calibrate Series into the open plan is seamless. Consider screens for visual privacy, a variety of leg support options, unique hardware pulls, and easy to access electrical/data ports to create just the space you need.





Tables: Day-to-Day® Tables

With over 6,500 design combinations, Day-to-Day Tables aren't just any table. They're every table. Formal, informal, training, café, height adjustable, occasional—whatever you need. From Monday meetings to Friday deadlines, Day-to-Day Tables deliver choice, value, and flexibility you can count on daily.

Task Seating



Task Seating:

Bolton[™]

From the executive office to the conference room, the 300 lb. rated Bolton offers comfort, fit and performance represented in an elegant design. Available with a variety of upholstery options as well as a high-back (with or without headrest), mid-back, or stool, Bolton allows for configurations that meet personal and task needs of users. Synchro-tilt functionality, adjustable seat height, seat depth, optional adjustable lumbar support, adjustable arms, tilt tension, and back lock allow workers to fine-tune Bolton to their task needs and personal preferences.





Task Seating:

Devens[™]

The Devens chair offers users an intuitive task seating experience with universal style, superior ergonomics and unmatched Global Concepts quality. Combining the latest in comfort and technology, Devens offers easy to use features and a weight-activated mechanism so users can quickly focus without compromising comfort or quality.

Task Seating: Upton[™]

Clean lines, uncompromising comfort, and remarkable fit and finish combine in one chair—the surprisingly affordable Upton. Users can choose from a range of seating preferences: adjustable seat height and depth, optional adjustable lumbar, back height, arm adjustability and a multi-position back lock. Upton is also equipped with a side-tension adjustable synchro-tilt mechanism. And to top it off, a headrest is also an option.





Task Seating:

Natick™

Seated comfort doesn't have to be compromised. Find your fit with adjustable seat height and depth, lumbar support, and adjustable arms. An upright back lock and center tension synchro-tilt or a multi-position back lock and automatic tension weight-activated synchro-tilt mechanism bring added comfort to the task at hand. Chair back is available with a striped mesh, solid mesh or fully upholstered. Natick offers clean, sophisticated lines at an affordable price. Rated for users up to 300lbs., Natick can be specified with a black or gray frame, base, and arms along with a variety of upholstery options.

Task Seating: Element[™]

With its mesh back design and generous seat cushioning, Element minimizes seating fatigue while maximizing support and ventilation. Available in both executive and task-based sizes, Element complements any workspace or meeting area.





Task Seating:

Granite™

Simplicity, affordability aided by a solid construction, Granite provides uncompromised adjustability, fit and comfort. This includes adjustable tension, seat height, adjustable arms and lumbar support, along with an upright back lock allowing users to fine-tune the Granite for optimal support. Granite is available in black seat and mesh.

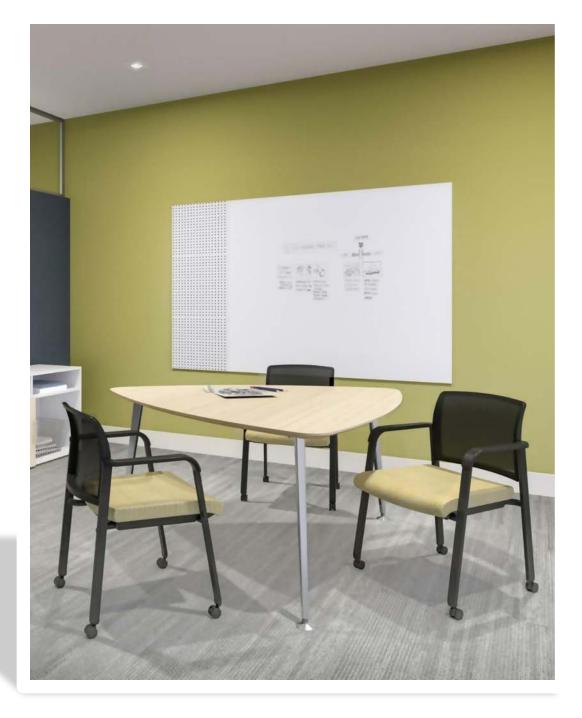
Side Seating



Side Seating:

Paxton™

This lightweight, (remove "stackable"), affordable mesh-back side chair is designed with a seat cushion for added comfort and support. Paxton is ideally suited for cafeterias, training spaces, classrooms, waiting rooms, auditoriums or any area where extra seating is required. It can also serve as a side or guest chair.





Side Seating: Grafton[™]

Durable, stackable, and easy on the eyes, the Grafton mesh-back side chair makes visitors feel right at home. It can also find its way into cafeterias, dining rooms, waiting rooms, or anyplace extra seating is needed.

Side Seating:

TrixTM

Available in stackable arm and armless versions, as well as an armchair caster version, it's at home in any environment. (remove "It's also comfortable thanks to its high-frequency molded back"). The Trix chair configurations are ideal for occasional meeting spaces, training rooms, and other work spaces. Trix offers optional ganging brackets, allowing you to create row seating, as well as a stacking dolly for convenient storage.





Multi-Purpose / Stack Seating



Multi-Purpose / Stack: Triad[™]

Looking for a high-density solution? Up to 40 Triad chairs can be stacked on a single dolly for convenient storage. Triad also comes with an optional tablet arm, bookrack and integrated ganging glides. Triad's flexibility is ideal for cafeterias, training spaces, classrooms, auditoriums, or any space where added seating is needed.

Side Seating:

Pierce[™]

Available as a chair or stool, Pierce is the right solution for a variety of settings: training, meeting, waiting, cafeteria, patient rooms and offices. Clean lines and superior fit and finish make it the ideal multi-purpose companion. The price makes it perfect. The stool with a 28" seat height is available with glides, while the chair is available with interchangeable glides or castors. Additionally, the seat can be upholstered in any of our graded-in materials or a custom material. Need room? The chair stacks up to eight on the floor or 30 on a stacking dolly.

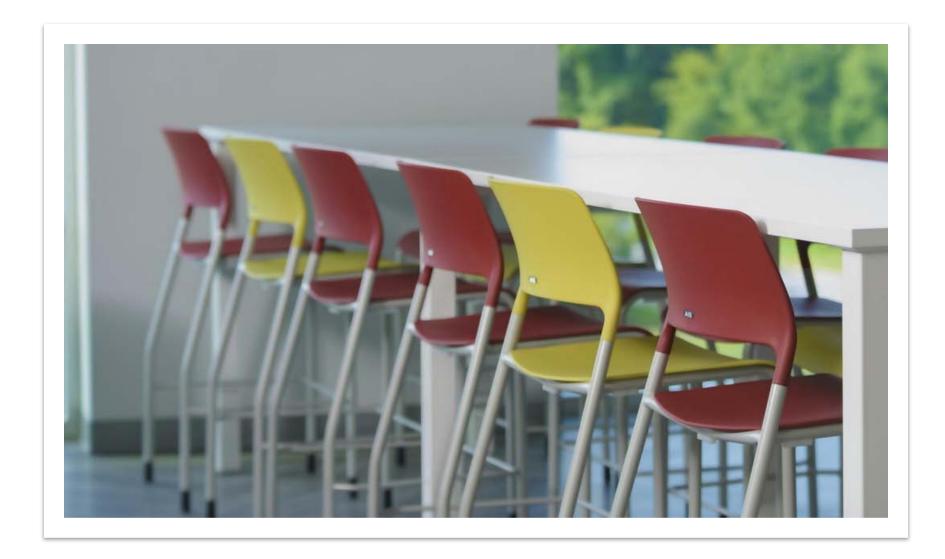




Multi-Purpose / Stack: Stow[™]

Looking for a high-density solution? Up to 40 Triad chairs can be stacked on a single dolly for convenient storage. Triad also comes with an optional tablet arm, bookrack and integrated ganging glides. Triad's flexibility is ideal for cafeterias, training spaces, classrooms, auditoriums, or any space where added seating is needed.

Stool Seating



Stool Seating: Upton[™] Stool

No unnecessary frills. No wonder Upton is one of our most popular office chairs. Take a seat and you'll love it even more. Ideal for conference rooms, Upton delivers sophistication above its class and comes with everything a high-performing office chair should: adjustable seat height and depth, optional adjustable lumbar support, back height, arm adjustability, and a multiple-position back lock—so you can find your fit and keep it there.





Stool Seating:

Natick[™] Stool

Made for focused tasks or working in spurts, Natick is super easy to fine-tune. Seat height, seat depth, body-conforming or optional lumbar support, arm movement, and more—all are adjustable on demand. Add all that with the automatic weight-activated synchro tilt mechanism and you get a level of comfort you never expected. Also available as a stool.

Stool Seating:

Triad™ Stool

Triad is a lightweight, high-density chair that stacks 40 high on a dolly. It offers flexibility and ease of use in the cafeteria, training spaces, classrooms, and auditoriums. And the optional tablet arm and bookrack make three different configurations possible. Also available in a 30.5" (seat height) stool.





Stool Seating: Pierce[™] Stool

Meet the tallest member of the Pierce family of seating. The 28.5" Pierce stool combines durability and design, for meeting, training, consuming lunch, or eating up conversation. Pierce offers clean lines, plus outstanding fit and finish, for a sophisticated and utilitarian stool at a price that can't be beat.

Stool Seating:

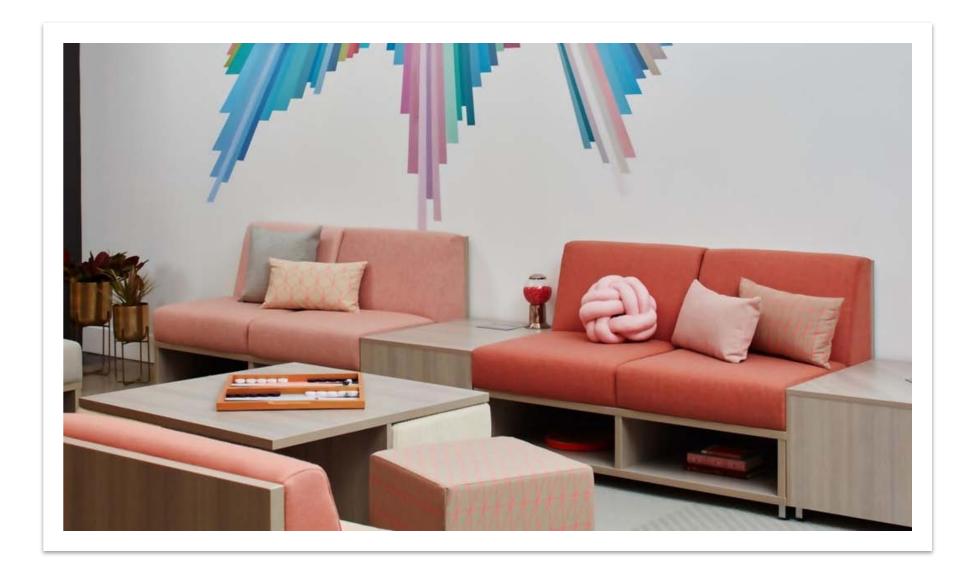
Rutland[™] Perch & Pull-Up

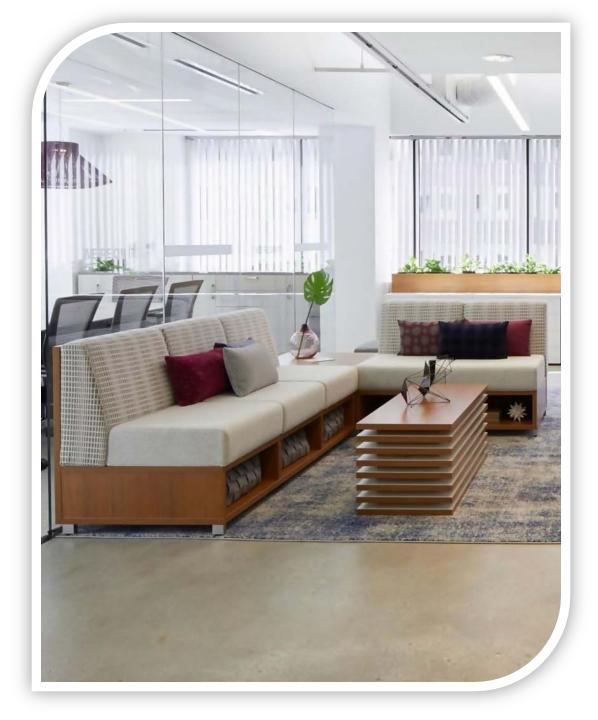
Rutland gives you inspiring seating for healthier work. This height-adjustable, pivoting perch offers occasional seating support with some degree of motion—just right for sit-to-stand environments, presentation settings, or collaborative spaces. Also available in a pull-up stool, the Rutland Series delivers comfort and best-in-class quality at an awesome value.





Lounge Seating





Lounge Seating:

LB Lounge[™]

Puzzled by the possibilities of an open space? Piece things together with LB Lounge. The wide variety of soft seating and booth solutions are just right for work, health, and education settings. LB defines settings and adds a bold visual punch. And the configurations are as limitless as your imagination. Better yet, LB Lounge integrates seamlessly with other Global Concepts products.

Lounge Seating: Volker[™] Cube

With Volker, there's a new kind of cube in the office. Geared for today's work + learning environments, the collection's cubes and nesting table provide inviting solutions for getting down to business. And the seats are on wheels, meaning users can work and learn wherever it leads them.



At Global Concepts, we believe every piece of furniture in your office can boost your productivity and affect your company's culture, for better or worse.

That's why we work one-on-one with our customers to create unique offices that inspire teams to do great work that drives success.



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